

FOR IMMEDIATE RELEASE

Contact: Mike Marino, CEO  
Patrick LaMoria, VP Sales  
Dick Friel, VP Marketing  
(+1) 206-830-7699

## **transavia.com Orders 26 Next Generation Boeing 737 Blended Winglet™ Shipsets**

*Amsterdam-Based Low Cost Carrier Upgrades Entire Fleet of 737-800s and 700s  
with Aviation Partners Boeing Blended Winglet Technology*

SEATTLE, WA August 18, 2005 — An independent member of the Air France - KLM Group, transavia.com has committed to retrofit its entire fleet of 737s to Performance Enhancing Blended Winglet Technology. Initial installation, by ATC Lasham in the UK, is scheduled to start in November with the balance of the 26 shipsets to be installed through 2006. transavia.com also has options for additional shipsets of Blended Winglets for future fleet expansion.

**“transavia.com is an ideal candidate for Blended Winglet Technology,” says Aviation Partners Boeing CEO Mike Marino. “With longer than average stage lengths, and high annual aircraft utilization rates, transavia.com is well positioned to gain maximum benefit from our Performance Enhancing Technology.”**

At current fuel prices, transavia.com can expect a Blended Winglet payback period of just over 3 years. Transavia.com operates scheduled and charter flights to more than 70 destinations including many longer-haul runs such as Amsterdam to Luxor, Egypt (2036 nm), Marrakech, Morocco (1362 nm) and Izmir, Turkey (1256 nm).

Environmental benefits, in upgrading to Aviation Partners Boeing Blended Winglet Technology, were also key decision factors for transavia.com. With Blended Winglets, the carrier reduces carbon monoxide and nitrous oxide emissions by 3.5% and 4.5% and noise footprints on landing by about 6.5%.

**“A compelling business case, supported by the fuel savings, is what convinced transavia.com to commit to a fleet-wide transition to Blended Winglet Technology,” says Aviation Partners Boeing Vice President of Sales and Contracts Patrick LaMoria. “transavia.com has been interested in our technology for years, as fuel priced continued to climb, the Blended Winglet upgrade eventually became irresistible.”**

Blended Winglet Technology will help transavia.com excel in its successful niche as a leading low cost European carrier.

**“Blended Winglet Technology helps airlines to boost productivity and pull ahead of other carriers in terms of lower operating costs,” says Aviation Partners Boeing Chairman Joe Clark.**

Today, close to 800 Blended Winglet Systems are now in service with orders and options for over 1600 additional shipsets.

[www.aviationpartnersboeing.com](http://www.aviationpartnersboeing.com)

\*Patent No. 5348253

# # #

**NEWS RELEASE NEWS RELEASE NEWS RELEASE**