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## **Japan Airlines Orders 30 Boeing 737-800 Blended Winglet™ Shipsets**

*Blended Winglet Technology Allows Japan Airlines (JAL) To Lower Operating Costs,  
Reduce Noise & Save on Maintenance*

October 14, 2005, SEATTLE, WA.—JAL has signed a formal purchase agreement for 30 Boeing 737-800 Blended Winglet Shipsets with options for 10 additional shipsets. Deliveries will begin in November 2006 and continue through 2010 as Buyer Furnished Equipment (BFE). After analyzing both short haul domestic markets and long range international routes, JAL concluded that Aviation Partners Boeing patented\* Blended Winglet Technology would provide a compelling return on investment in both markets.

**“We are very pleased that JAL has chosen to invest in our technology,” says Aviation Partners Boeing CEO Mike Marino. “Throughout its history, JAL has embraced advances in modern technology. Together with a Japanese heritage in pride of service, JAL’s management has succeeded in creating a world class airline that is a positive example to the industry.”**

With anticipated annual utilization of over 2500 hours, JAL will save over 80,000 gallons of fuel per year per aircraft with Performance Enhancing Blended Winglet Technology. With high fuel taxes associated with domestic operations, annual cost savings in fuel burn are particularly significant to JAL.

Blended Winglet Systems reduce the noise-affected area on takeoff by 6.5% with reductions in takeoff noise of more than one decibel. Noise fee savings in Japan will work out to about \$30 per flight with Noise Reducing Blended Winglet Technology. Other important environmental benefits include a 5% reduction in engine emissions and reduced maintenance costs as a result of lighter loads on the engines.

**“Blended Winglet Technology is compelling to JAL, from both a cost savings and environmental perspective, but there’s also an image advantage,” says Aviation Partners Boeing Sales Director Craig McCallum. “Our Visible Technology gives a hi-tech image that’s important for an industry-leading Japanese company. Investing in Blended Winglet Technology is a visible way for an airline to show it is buying new aircraft with the latest in technology.”**

Today, over 65% of new Boeing 737-800s/700s are delivered with Aviation Partners Boeing Blended Winglet Systems. Close to 800 Blended Winglet Systems are now in service with orders and options approaching 1500 additional shipsets.

**“There is simply no better way to improve the performance, and reduce the operating costs, of new airline equipment than by investing in Blended Winglet Technology,” says Aviation Partners Chairman Joe Clark.**

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\*Patent No. 5348253

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